



SAVRALA - Product Count Stats

1. UNITS IN FLEET:

	Y-Yes N-No O-Optional M-Managed	Financed	Residual Guaranteed Maintenance Risk	Other Services	SEPTEMBER 2007				DECEMBER 2007				MARCH 2008				JUNE 2008			
					CORPORATE		GOVERNMENT		CORPORATE		GOVERNMENT		CORPORATE		GOVERNMENT		CORPORATE		GOVERNMENT	
					Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV	Passenger & LCV	MCV & HCV
Traditional FML	Y	Y	Y	Y	40,281	2,747	14,184	2,876	41,598	3,500	14,995	3,354	42,744	3,119	14,778	3,205	43,168	3,582	11,326	6,839
Operating Rental - Managed	Y	Y	M	Y	13,037	2,131	213	291	13,555	2,194	311	377	13,480	2,239	268	405	12,538	2,075	332	402
TOTAL FUNDED VEHICLES					53,318	4,878	14,397	3,167	55,153	5,694	15,306	3,731	56,224	5,358	15,046	3,610	55,706	5,657	11,658	7,241
Managed Maintenance - Proactive	N	N	M	O	55,899	1,374	2,134	769	65,500	3,858	2,257	810	67,879	4,236	2,150	834	59,872	4,328	2,133	835
TOTAL NON FUNDED VEHICLES					55,899	1,374	2,134	769	65,500	3,858	2,257	810	67,879	4,236	2,150	834	59,872	4,328	2,133	835
Manufacturer Maintenance Plan	N	N	Y	O	308,462	1,263	0	0	312,052	1,263	0	0	325,781	1,262	0	0	342,973	1,324	0	0
Non OE Maintenance Plan	N	N	Y	O	7,608	101	8,749	0	6,107	54	8,760	0	5,041	63	8,760	0	4,557	47	8,673	0
TOTAL MAINTENANCE PLAN					316,070	1,364	8,749	0	318,159	1,317	8,760	0	330,822	1,325	8,760	0	347,530	1,371	8,673	0
TOTAL					425,287	7,616	25,280	3,936	438,812	10,869	26,323	4,541	454,925	10,919	25,956	4,444	463,108	11,356	22,464	8,076
					432,903	29,216			449,681	30,864			465,844	30,400			474,464	30,540		
GRAND TOTAL					462,119				480,545				496,244				505,004			

DEFINITIONS:

- Closing Balance of Current Fleet Only
- By number plate or chassis number, not by product; ie. Only count each vehicle once